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PAGE 01 LISBON 03798 01 OF 02 221902Z ACTION EUR-12

INFO OCT-01 IO-13 ISO-00 CIAE-00 DODE-00 PM-05 H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02 SS-15 ICA-11 AID-05 EB-08 TRSE-00 STR-07 OMB-01 CEA-01 COME-00 FRB-03 XMB-02 OPIC-03 LAB-04 SIL-01 AGRE-00 /114 W

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R 221632Z MAY 78 FM AMEMBASSY LISBON TO SECSTATE WASHDC 5795 INFO AMEMBASSY BONN AMEMBASSY BRUSSELS USMISSION GENEVA AMEMBASSY LONDON AMEMBASSY MADRID AMCON OPORTO

AMCON PONTA DELGADA AMEMBASSY PARIS

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BRUSSELS FOR EEC GENEVA FOR MTN PARIS ALSO FOR OECD

E. O. 11652: N/A TAGS: ECON, EFIN, PO

SUBJECT: ECONOMIC DEVELOPMENTS

REF: LISBON 3507

BEGIN SUMMARY: HAVING REACHED AGREEMENT WITH IMF ON SECOND TRANCHE STANDBY, GOP HAS DRAWN DOWN 200 MILLION DOLLARS OF USG 399MILLION DOLLAR LOAN. EXCHANGE AND INTEREST RATES UNDERWENT SIGNIFICANT MOVEMENT. GOP HAS MODIFIED MOTOR LIMITED OFFICIAL USE

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PAGE 02 LISBON 03798 01 OF 02 221902Z

VEHICLE TAXES, ESTABLISHED NEW WAGE LEVELS FOR PUBLIC EMPLOYEES, AND PROMISED TO REVISE ITS IMPORT LISCENSE POLICY. GOP DESIGNATED DR. SILVA LOPES, CENTRAL BANK GOVERNOR, AS CHAIRMAN OF COMMITTEE NEGOTIATING PORTUGAL'S ENTRANCE INTO EUROPEAN COMMUNITY.

1. GOP DEFENDS IMF AGREEMENT: PM MARIO SOARES TOOK TO THE

AIRWAYS MAY 10 TO EXPRESS OPTIMISM IN THE VIABILITY OF HIS PS-CDS GOVERNMENT AND IN PORTUGAL'S ECONOMIC FUTURE (REFTEL) STATING THAT THE RECENTLY-CONCLUDED NEGOTIATIONS WITH THE IMF PERMIT THE COUNTRY TO VIEW ITS FINANCIAL SITUATION "WITH SOME CONFIDENCE." SOARES SAID THAT THE AGREEMENT WOULD HELP THE NATION TO MAINTAIN ITS GOLD RESERVES AND NATIONAL INDE-PENDENCE, AND WOULD ENCOURAGE INVESTMENT FROM BOTH INTERNAL AND EXTERNAL SOURCES. ACKNOWLEDGING THAT THE IMF ACCORD AND THE ASSOCIATED FOREIGN LOANS WOULD NOT RESOLVE PORTUGAL'S BASIC PROBLEMS, HE CALLED FOR INCREASED PRODUCTION AND SELF-DISCIPLINE. MANY OBSERVERS CHARACTERIZED SOARES' PRESENTATION AS OVERLY OPTIMISTIC. "O DIARIO", THE PCP MOUTHPIECE, WAS ESPECIALLY CRITICAL. IT CLAIMED AGAIN THAT THE IMF HAD GAINED CONTROL OF PORTUGAL'S ECONOMY AND WARNED THAT HIGHER INTEREST RATES WOULD CAUSE NUMEROUS BANKRUPTCIES AND HIGHER UNEMPLOYMENT. THE RECENT RISE IN INTEREST RATES AND DISCRETE ESCUDO DEVALUATION ARE THE MOST VISIBLE IMMEDIATE EFFECTS OF THE IMF AGREEMENT. THE SOARES GOVERNMENT IS LIKELY ALSO TO USE A STRINGOF ANNOUNCEMENTS, SIMILAR TO THAT OF THE U.S. LOAN DRAWDOWN, TO CONVINCE THE PUBLIC THAT THE IMF AGREE-MENT MEANS MORE THAN SACRIFICE AND THAT IT OPENS THE WAY FOR A SOLUTION OF PORTUGAL' ECONOMIC PROBLEMS.

2. NEW MOTOR VEHICLE TAX RATES AND LEGISLATION: GOP HAS ANNOUNCED AVERAGE INCREASE OF ABOUT 33 PERCNET IN MOTOR LIMITED OFFICIAL USE

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PAGE 03 LISBON 03798 01 OF 02 221902Z

VEHICLE TAX LEVIED ON OWNERS OF AUTOMOBILES, MOTORCYCLES, AIRCRAFT AND PLEASURE WATERCRAFT. IN ADDITION, LEGISLATIVE ASSEMBLY HAS SPPROVED SHARPLY HIGHER SALES TAX ON STATION WAGON AUTOMOBILES. IN 1977 ABOUT 89 PERCENT OF ALL AUTOMOBILES SOLD WERE STATION WAGONS BECUASE OF THEIR FAVORED TAX TREATMENT. NEW LEGISLATION ABOLISHES THIS ADVANTAGEOUS TAX TREATMENT AND EFFECTIVELY RAISES AVERAGE AUTOMOTIVE SALES TAX. THIS MEASURE IS EXPECTED TO DEPRESS SIGNIFICANTLY MARKET DEMANDS FOR PASSENGER VEHICLES.

3. LABOR DEVELOPEMNTS: CONTRACT NEGOTIATIONS ARE EITHER UNDERWAY OR ABOUT TO BEGIN IN SEVERAL KEY SECTORS, INCLUDING IMPORTANT CIVIL CONSTRUCTION AND METALLURGICAL INDUSTRIES. 180,000 CIVIL CONSTRUCTION WORKERS STRUCK FOR FOUR HOURS ON MAY 18 IN SUPPORT OF WAGE DEMANDS AND ARE THREATENING STRIKES OF LONGER DURATION. METALLURGICAL INDUSTRY IS BRACING ITSELF FOR TOUGH NEGOTIATIONS NEXT MONTH WITH UNIONS ALREADY CONTEMPLATING STRIKE ACTION. INPUBLIC SECTOR, TEACHER AND PUBLIC SERVICE WORKER UNIONS HAVE EXPRESSED GENERAL SATISFACTION WITH NEW WAGE SCALES FOR PUBLIC WORKERS, BUT ARE THREATENING TO RENEW NATIONWIDE STRIKE ACTION IF GOP PERSISTS IN ITS REFUSAL TO GRANT THEM COLLECTIVE

BARGAINING RIGHTS. THUS FAR GOVERNMENT HAS MAINTAINED THAT, IN ACCORDANCE WITH EXISTING LAWS GOVERNING PUBLIC WORKERS, UNIONS HAVE RIGHT TO DISCUSS BUT NOT TO NEGOTIATE.

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PAGE 01 LISBON 03798 02 OF 02 221902Z ACTION EUR-12

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4. EASING OF IMPORT RESTRICTIONS: WHILE VISITING NORTHERN PORTUGAL, SECY OF STATE FOR FOREIGN TRADE CARLOS FILIPE ASSURED PORTUGAL'S BUSINESS COMMUNITY THAT GOP HAS NO INTENTION OF IMPOSING RESTRICTIONS ON IMPORT OF RAW MATERIALS, SPARE PARTS, AND INDUSTRIAL MACHINERY. HE CRITICIZED MINISTRY'S PAST PRACTICE OF DELAYING AND, AND IN SOME CASES, REFUSING ISSUANCE OF IMPORT LICENSES. FILIPE OBSERVED THAT IMPORTS OF NON-ESSENTIAL GOODS HAS ALREADY BEEN REDUCED TO ABOUT 10 PERCENT OF TOTAL IMPORTS. REMAINING 90 PERCNET, HE SAID, COMPRISE ESSENTIAL RAW MATERIALS, ENERGY, AND MACHINERY. COMMERCE MINISTER BASILIO HORTA HAD PREVIOUSLY INFORMED EMBASSY THAT PRACTICE OF ISSUING LICENSES ON BASIS ON 1976-77 IMPORT LEVELS WOULD BE REPLACED BY A MORE FLEXIBLE SYSTEM GIVING PRIORITY TO ESSENTIAL RAW MATERIALS AND MACHINERY. LIMITED OFFICIAL USE

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PAGE 02 LISBON 03798 02 OF 02 221902Z

5. GOP MINISTER S ATTEND COPENHAGEN EC MEETING: MINISTERS OF FOREIGN AFFAIRS SA MACHADO AND OF FINANCE AND PLANNING VITOR CONSTANCIO ATTENDED RECENT EC MEETING IN COPENHAGEN. ON THEIR RETURN TO LISBON THEY CONFIRMED THAT EC EXECUTIVE COMMITTEE WILL, WITHIN THE MONTH, RECOMMEND PORTUGAL'S ADMISSION TO THE COMMUNITY. FORMAL NEGOTIATIONS ARE EXPECTED TO BEGIN IN SEPTEMBER OR OCTOBER OF THIS YEAR, FOLLOWING EC COUNCIL OF MINISTERS OFFICIAL APPROVAL OF EXECUTIVE COMMITTEE'S PRELIMINARY REPORT. GOP HAS NAMES DR. SILVA LOPES, BANK OF PORTUGAL GOVERNOR, TO REPLACE VITOR CONSTANCIO AS CHAIRMAN OF PORTUGAL'S EC NEGOTIATING COMMITTEE.

6. ESCUDO RATE: ESCUDO/DOLLAR BUY RATE, WHICH STOODAT 44.834 ON MAY 5, CLIMBED ABOVE 45 PER DOLLAR FOR THE FIRST TIME ON MAY 8 AND CLOSED AT 45.578 ON FRIDAY, MAY 19. BLOOMFIELD

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